

MIDLAND DEVELOPMENT CORPORATION
MINUTES
April 24, 2015

The Board of Directors of the Midland Development Corporation convened in regular session at Midland City Hall basement conference room, 300 North Loraine, Midland, Texas, Midland, Texas, on April 24, 2015.

Board Members present: Chairman Brent Hilliard, Vice Chairman Gary Douglas, and Secretary Robert Rendall.

Board Members absent: Treasurer Tracy Bacon, and Director Cary Love.

Staff Members present: Assistant City Manager Frank Salvato, City Attorney John Ohnemiller, Director of Finance Pam Simecka, and Deputy City Secretary Karla Mata.

MDC Staff Members present: Executive Director Pam Welch, and Economic Development Specialist Zach Gilbert, and Marketing Coordinator Regan Latham.

Council Member(s) present: Jeff Sparks (District 1)

1. Chairman Hilliard called the meeting to order at 8:32 a.m.
2. Receive and discuss a presentation from Buddy Sipes concerning the La Entrada Pacifico Rural Tail Transportation District.

President of the Rail District Buddy Sipes, provided an update on the railroad transportation La Entrada al Pacifico- The Pacific Entrance to Texas. Currently the only single railroad is the Union Pacific. The goal is to possibly try and develop a new north and south rail service for the Midland/Odessa area which would have a lot of advantages.

Mr. Harold Collins presented a PowerPoint demonstrating the areas for the growing comminutes in need for the expanded capacity to move freight. He stated that Federal trade corridor #56 connects the US and Mexico. Mr. Collins stated that the existing railroads have east-west orientations, but none of these have north/south lines to connect between the existing railroads serving the trade corridor.

The LEAP RRTD rail corridor analysis has three potential rail corridors that are being studied which could connect the central Midland/Odessa are to Texas Pacifico's South Orient railroad corridor to the south.

3. Receive and discuss the Independent Auditors' Report and the Basic Financial Statement for the year ended September 30, 2014, presented by Pam Simecka Director of Finance for the

City of Midland.

Director of Finance Pam Simecka discussed the Independent Auditors' Report and the Basic Financial Statement for the year ended September 30, 2014, and provided. She stated that Executive Director Pam Welch, Treasurer Tracy Bacon, Assistant City Manager Tommy Hudson and herself met and come up with some suggestions to present to the board. The recommendations from the four of them were: one that the accounting division would put a list of procedures together that would tell Midland Development Corporation staff what it is that they need. Second, that Mrs. Simecka has more involvement in the board's discussion so that she understands the economic development agreements. Mrs. Simecka is open to hear suggestions, and answer questions.

4. Consider a motion approving the minutes of the March 25, 2015, regular meeting and the April 6, 2015, special meeting of the Midland Development Corporation.

Director Rendall moved to approve a motion approving the minutes of the March 25, 2015 Annual meeting of the Midland Development Corporation; seconded by Director Douglas. The motion carried by the following vote: AYE: Douglas, Hilliard, and Rendall. NAY: None. ABSTAIN: None. ABSENT: Bacon, and Love.

5. Receive, discuss and consider the March monthly expenses from the Midland Development Corporation.

Executive Director Pam Welch gave an overview of the March monthly expenses from the Midland Development Corporation. Mrs. Welch stated that they are within budget in all the items at the time. They have given the last payment to Motran for this year.

6. Receive and discuss the monthly economic development activity report from the MDC staff as well as any reports on marketing and advertising activities.

Economic Development Specialist Zach Gilbert, Marketing Coordinator Reagan Latham, and Executive Director Pam Welch reported on the monthly economic development activity and on marketing, provided workforce/employment stats, and advertising activities.

The Board excused observers at 10:09 a.m. and recessed to executive session.

7. Pursuant to Texas Government Code §551.010, the Board of Directors will hold an Executive Session which is closed to the public to discuss the following matters as permitted under the following Texas Government Code Sections:

- a. Section 551.087 Deliberation Regarding Economic Development Negotiations

- i. Discuss business prospects that the Midland Development Corporation seeks to have, locate, stay, or expand in or near the City of Midland, Texas and discuss possible incentives, and discuss contract compliance on the part of businesses.

b. Section 551.072 Deliberation Regarding Real Property

- i. Discuss the sale, exchange, lease or value of real property described as an approximate 78.25 acre tract of land out of Section 11, Block 40, T-2-S, T&PRR Co. Survey, Midland County, Texas.
- ii. Discuss the sale, exchange, lease or value of real property described as Lot 6, Block 9, Midland International Airport Industrial Park Addition, Section 5, Midland, Midland County, Texas.
- iii. Discuss the purchase, exchange, lease or value of real property described as Block 55, Original Town Addition, Midland, Midland, County, Texas.

All of the business at hand having been completed, Chairman Hilliard adjourned the meeting at 10:52 a.m.

Respectfully submitted,

Karla Mata, Deputy City Secretary

PASSED AND APPROVED the ___th day of May, 2015.

Robert Rendall, Secretary